

Senate, March 19, 1998. The Committee on Energy and Technology reported through SEN. PETERS, 20th DIST., Chairman of the Committee on the part of the Senate, that the substitute bill ought to pass.

AN ACT CONCERNING SLAMMING.

Be it enacted by the Senate and House of Representatives in General Assembly convened:

1 Section 1. Section 16-256i of the general  
2 statutes is repealed and the following is  
3 substituted in lieu thereof:

4 (a) AS USED IN THIS SECTION:

5 (1) "CUSTOMER" MEANS THE INDIVIDUAL IN WHOSE  
6 NAME THE LOCAL EXCHANGE CARRIER HAS ESTABLISHED AN  
7 ACCOUNT FOR TELECOMMUNICATIONS SERVICES AND IN THE  
8 CASE OF A BUSINESS CUSTOMER, "CUSTOMER" INCLUDES  
9 ANY INDIVIDUAL WHO IS AUTHORIZED BY THE BUSINESS  
10 TO AUTHORIZE A CHANGE IN TELECOMMUNICATIONS  
11 SERVICES;

12 (2) "TELEMARKETER" MEANS ANY INDIVIDUAL WHO,  
13 BY TELEPHONE, INITIATES THE SALE OF  
14 TELECOMMUNICATIONS SERVICES FOR A  
15 TELECOMMUNICATIONS COMPANY; AND

16 (3) "TELEMARKETING" MEANS THE ACT OF  
17 SOLICITING BY TELEPHONE THE SALE OF  
18 TELECOMMUNICATIONS SERVICES.

19 (b) A telecommunications company [, as  
20 defined in section 16-1,] shall not submit a  
21 primary, local or intrastate interexchange carrier  
22 change order to a company providing local exchange  
23 telephone service prior to the order being

24 confirmed in accordance with the provisions of  
25 Subpart K of Part 64 of Title 47 of the Code of  
26 Federal Regulations, as from time to time amended,  
27 AND THE PROVISIONS OF THIS SECTION, IF APPLICABLE.

28 (c) A TELECOMMUNICATIONS COMPANY OR ITS  
29 AFFILIATE OR AUTHORIZED REPRESENTATIVE USING  
30 TELEMARKETING TO INITIATE THE SALE OF  
31 TELECOMMUNICATIONS SERVICES SHALL COMPLY WITH THE  
32 FOLLOWING REQUIREMENTS FOR ALL SUCH TELEMARKETING  
33 CALLS: (1) THE TELEMARKETER SHALL IDENTIFY HIMSELF  
34 BY NAME AND IDENTIFY THE TELECOMMUNICATIONS  
35 COMPANY PROVIDING THE PROPOSED SERVICES AND THE  
36 NAME OF THE BUSINESS, FIRM, CORPORATION,  
37 ASSOCIATION, JOINT STOCK ASSOCIATION, TRUST,  
38 PARTNERSHIP, OR LIMITED LIABILITY COMPANY, IF  
39 DIFFERENT FROM THE TELECOMMUNICATIONS COMPANY, FOR  
40 WHOM THE CALL IS MADE; (2) THE TELEMARKETER SHALL  
41 STATE THAT ONLY THE CUSTOMER MAY AUTHORIZE A  
42 CHANGE IN SERVICE; (3) THE TELEMARKETER SHALL  
43 CONFIRM THAT HE IS SPEAKING TO THE CUSTOMER; (4)  
44 THE TELEMARKETER SHALL CLEARLY EXPLAIN THE  
45 PROPOSED SERVICES IN DETAIL AND EXPLAIN THAT AN  
46 AFFIRMATIVE RESPONSE WILL CHANGE THE CUSTOMER'S  
47 TELECOMMUNICATIONS CARRIER; (5) THE TELEMARKETER  
48 SHALL REQUIRE THE CUSTOMER TO AFFIRMATIVELY STATE  
49 THAT HE UNDERSTANDS THAT IF AN AFFIRMATIVE  
50 RESPONSE IS GIVEN, A CHANGE IN TELECOMMUNICATIONS  
51 SERVICE WILL BE MADE AS A RESULT OF THE  
52 TELEMARKETING CALL; (6) THE TELEMARKETER SHALL  
53 REQUIRE THE CUSTOMER TO STATE THAT HE  
54 AFFIRMATIVELY ACCEPTS A CHANGE IN HIS  
55 TELECOMMUNICATIONS CARRIER; AND (7) THE PRIMARY,  
56 LOCAL OR INTRASTATE INTEREXCHANGE CARRIER CHANGE  
57 ORDER SHALL IDENTIFY THE INDIVIDUAL WITH WHOM THE  
58 TELEMARKETER CONFIRMED THE AUTHORIZATION TO CHANGE  
59 THE INTEREXCHANGE CARRIER.

60 (d) A COMPANY PROVIDING LOCAL EXCHANGE  
61 TELEPHONE SERVICE SHALL REJECT ANY PRIMARY, LOCAL  
62 OR INTRASTATE INTEREXCHANGE CARRIER CHANGE ORDER  
63 THAT DOES NOT INCLUDE THE NAME OF THE CUSTOMER.  
64 THE NOTICE OF REJECTION SHALL CLEARLY INDICATE  
65 THAT THE ORDER WAS REJECTED FOR LACK OF  
66 AUTHORIZATION BY THE CUSTOMER.

67 (e) (1) A TELECOMMUNICATIONS COMPANY THAT HAS  
68 NOT OBTAINED WRITTEN AUTHORIZATION PRIOR TO A  
69 CHANGE IN INTEREXCHANGE CARRIERS SHALL SEND BY  
70 FIRST CLASS MAIL TO THE CUSTOMER NOT MORE THAN  
71 THREE BUSINESS DAYS AFTER OBTAINING ELECTRONIC OR

72 VERBAL AUTHORIZATION FOR SUCH CHANGE A FORM  
73 NOTIFYING THE CUSTOMER THAT THE CUSTOMER'S  
74 PRIMARY, LOCAL OR INTRASTATE INTEREXCHANGE CARRIER  
75 HAS BEEN CHANGED, ALONG WITH A POSTPAID POSTCARD  
76 WHICH THE CUSTOMER CAN USE TO DENY OR CANCEL THE  
77 CHANGE ORDER. THE FORM SHALL CONTAIN (A) A CLEAR  
78 STATEMENT THAT IF THE CUSTOMER DOES NOT RETURN THE  
79 POSTCARD WITHIN FOURTEEN DAYS AFTER THE CHANGE IN  
80 CARRIERS THE NEWLY REQUESTED TELECOMMUNICATIONS  
81 CARRIER WILL CONTINUE AS THE CUSTOMER'S CARRIER,  
82 (B) THE NAME, ADDRESS AND TELEPHONE NUMBER OF BOTH  
83 THE CUSTOMER'S PREVIOUS CARRIER AND THE CUSTOMER'S  
84 NEWLY REQUESTED CARRIER, (C) A DESCRIPTION OF ANY  
85 TERMS, CONDITIONS OR CHARGES THAT WILL BE  
86 INCURRED, (D) THE NAME OF THE INDIVIDUAL WHO  
87 AUTHORIZED THE CHANGE AND THE DATE SAID INDIVIDUAL  
88 AUTHORIZED THE CHANGE, (E) THE DATE OF THE CHANGE  
89 IN CARRIERS, (F) THE TOLL-FREE NUMBER FOR CUSTOMER  
90 COMPLAINTS FOR EACH SUCH CARRIER, (G) THE  
91 DEPARTMENT'S TOLL-FREE NUMBER FOR CUSTOMER  
92 COMPLAINTS, AND (H) THE DATE THE FORM WAS SENT TO  
93 THE CUSTOMER. IF THE TELECOMMUNICATIONS COMPANY  
94 RECEIVES A POSTCARD DENYING OR CANCELLING THE  
95 CHANGE POSTMARKED WITHIN THE FOURTEEN-DAY PERIOD  
96 BECAUSE THE INDIVIDUAL WHO AUTHORIZED THE CHANGE  
97 WAS NOT THE CUSTOMER, THE TELECOMMUNICATIONS  
98 COMPANY SHALL IMMEDIATELY SWITCH THE CUSTOMER'S  
99 INTEREXCHANGE CARRIER BACK TO THE CUSTOMER'S  
100 PREVIOUS CARRIER AND SHALL BE LIABLE TO THE  
101 PREVIOUS CARRIER IN AN AMOUNT EQUAL TO ALL CHARGES  
102 PAID BY THE CUSTOMER AFTER THE CHANGE TO THE NEW  
103 CARRIER.

104 (2) IT SHALL BE AN UNFAIR OR DECEPTIVE TRADE  
105 PRACTICE, IN VIOLATION OF CHAPTER 735a, FOR ANY  
106 TELECOMMUNICATIONS COMPANY TO UNREASONABLY DELAY  
107 OR DENY A REQUEST BY A CUSTOMER TO SWITCH A  
108 CUSTOMER'S INTEREXCHANGE CARRIER BACK TO THE  
109 CUSTOMER'S PREVIOUS CARRIER.

110 (f) THE DEPARTMENT SHALL ADOPT REGULATIONS IN  
111 ACCORDANCE WITH THE PROVISIONS OF CHAPTER 54 TO  
112 IMPLEMENT THE PROVISIONS IN THIS SECTION.

113 (g) A telecommunications company which the  
114 department determines, after notice and  
115 opportunity for a hearing as provided in section  
116 16-41, has failed to comply with the provisions of  
117 this section shall pay to the state a civil  
118 penalty of not more than five thousand dollars per  
119 violation.

120 Sec. 2. (NEW) All bills for  
121 telecommunications services, whether issued by a  
122 telecommunications company or by a billing  
123 service, shall contain the name of each carrier  
124 providing service as well as a toll-free number  
125 for customer complaints for each such carrier  
126 printed clearly and conspicuously on the portion  
127 of the bill relating to each carrier.

128 STATEMENT OF LEGISLATIVE COMMISSIONERS: In  
129 subsection (c)(7) of section 1,  
130 "TELECOMMUNICATIONS SERVICES" was changed to  
131 "INTEREXCHANGE CARRIER" for internal consistency.

132 ET COMMITTEE VOTE: YEA 16 NAY 0 JFS

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"THE FOLLOWING FISCAL IMPACT STATEMENT AND BILL ANALYSIS ARE PREPARED FOR THE BENEFIT OF MEMBERS OF THE GENERAL ASSEMBLY, SOLELY FOR PURPOSES OF INFORMATION, SUMMARIZATION AND EXPLANATION AND DO NOT REPRESENT THE INTENT OF THE GENERAL ASSEMBLY OR EITHER HOUSE THEREOF FOR ANY PURPOSE."

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**FISCAL IMPACT STATEMENT - BILL NUMBER sSB 499**

STATE IMPACT	Minimal Workload Increase, Can Be Absorbed, Minimal Cost, Potential Revenue Gain, see explanation below
MUNICIPAL IMPACT	None
STATE AGENCY(S)	Department of Public Utility Control, Department of Consumer Protection, and Office of Attorney General

**EXPLANATION OF ESTIMATES:**

The Department of Public Utility Control(DPUC) may experience a minimal workload increase to the extent that this bill generates more consumer calls to the toll-free number operated by the department. Additionally, this bill will result in a minimal cost to the DPUC to adopt regulations, yet it is expected that all workload increases can be handled within the anticipated budgetary resources of the department.

Under the Unfair Trade Practices Act, the Department of Consumer Protection (DCP)has two methods for resolving complaints, 1) formal administrative hearings, or 2) forwarding the complaint to the Attorney General's Office for litigation.

If most of the cases are handled administratively by DCP, a minimal workload increase is anticipated to result for the Office of the Attorney General which can be handled within the agency's anticipated budgetary resources.

Under the Unfair Trade Practices Act, civil penalties can be imposed for violations, thus, a revenue gain to the General Fund is anticipated. The extent of the additional revenue cannot be determined, as it would depend upon the number of violations which occurred and the amount of penalty imposed.

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### OLR BILL ANALYSIS

sSB 499

#### AN ACT CONCERNING SLAMMING

**SUMMARY:** This bill requires telecommunications companies to take additional steps to prevent the unauthorized switching of a customer's telecommunications carrier (commonly called "slamming"). It requires that all telecommunications services bills whether issued by a telecommunications company or by a billing service, contain the name of each carrier providing services. The bill must also contain a toll-free number for customer complaints for each such carrier, printed clearly and conspicuously on the part of the bill relating to the carrier.

EFFECTIVE DATE: October 1, 1998

#### FURTHER EXPLANATION

##### Slamming

By law, a telecommunications company cannot submit an order to change a customer's local or long-distance carrier unless it confirms the switch using one of four methods specified in federal regulation. This bill imposes additional requirements on such companies and new requirements on telemarketers working for them.

Under the bill, a telemarketer working for a telecommunications company, its affiliate, or authorized telemarketing representative must:

1. identify himself, the telecommunications company whose services he is marketing, and the company for whom the call is being made if this is not the

telecommunications company;

2. state that only the customer can authorize a change in service (the customer is the person whose name is on the local telephone service account; in the case of a business, it is the person authorized to change telecommunications service);
3. must confirm that he is speaking to the customer;
4. clearly explain the proposed services in detail and explain that if the customer says yes, his service will be changed;
5. require the customer to affirm, that he understands that if he says yes his service will be changed; and
6. require the customer to state that he wants to change his carrier.

The change order must identify the person who authorized the change. The local telephone company must reject any change order that does not include the customer's name. The rejection notice must clearly indicate that the order was rejected for lack of authorization by the customer.

Under the federal regulations, one of the four ways a telecommunications company can confirm a change order is by obtaining the customer's written authorization. Under the bill, if the company uses another method to confirm a change in long-distance service, it must mail a confirmation notice to the customer. The notice must be sent by first class mail within three business days after the customer authorized the change. It must inform the customer that his local or long-distance carrier has been changed and include a postcard with which the customer can deny or cancel the change. The notice must contain: (1) a clear statement that the customer has 14 days to return the postcard to reverse the change; (2) the name, address, and telephone number of the customer's previous and new carrier; (3) a description of any charges, terms, or conditions that will be incurred; (4) the date of the change; (5) the name of the person who authorized the change; (6) the toll-free complaint numbers of the carriers and the Department of Public Utility Control (DPUC); and (7)

the date the notice was mailed.

If the company receives the post card within the 14-day period, it must immediately switch the customer back. The company is liable to the former carrier for all of the charges incurred by the customer.

The bill makes a telecommunications company's unreasonable delay or denial of a request to switch back a customer's long-distance carrier an unfair trade practice. It also subjects a telecommunications company that violates any of the above provisions to a civil penalty of up to \$5,000 per violation. DPUC must adopt regulations to implement these provisions.

## **BACKGROUND**

### **Unfair Trade Practices**

Under the Unfair Trade Practices Act, the consumer protection commissioner may investigate complaints, issue cease and desist orders, order restitution in cases involving less than \$5,000, enter into consent agreements, ask the attorney general to seek injunctive relief, accept voluntary statements of compliance, and issue regulations defining what constitutes an unfair trade practice. The act also allows individuals to bring suit. Courts may issue restraining orders; award actual and punitive damages, costs, and reasonable attorney's fees; and impose civil penalties of up to \$5,000 for willful violations and \$25,000 for violating restraining orders.

## **COMMITTEE ACTION**

Energy and Technology Committee

Joint Favorable Substitute  
Yea 16      Nay 0